

# شركة صلاح بهبهاني للتجارة العامة و المقاولات

# SALAH BEHBEHANI GENERAL TRADING & CONTRACTING CO.

**COMPANY PROFILE** 



SALAH BEHBEHANI GENERAL TRADING AND CONTRACTING COMPANY (SBGTC) has been established in Kuwait since 2000.

#### About

SBGTC had humbly initiated its activities by undertaking food stuffs and other related supplies to the US Armed Forces in Kuwait. Later its trading activities spread to other areas of the Middle East and North African (MENA) region.

Keeping in view the infinite business prospects, SBGTC has taken up procurement of both consumable and non-consumable items with a panoramic multiplicity of goods, construction, architecture, logistics and sales.

We understand our customers well. We attach great importance in maintaining close, personal, and long-term relations with our valued customers. We strive through our self-imposed principle of business ethics  $\leftrightarrow$  profit  $\leftrightarrow$  service and to cling to it with no deviation. We are dedicated to environmental protection and preservation. Therefore, we partner with manufacturers who also value our ethics and principles. We are a customer-oriented company.

#### Mission

We are "Committed to Quality" for every project we manage and complete to build our name. Our reputation is what we build when we propose for every project and so we committed to perform with values. With more than 400 project completed over 22 years we have had but one slogan for success, perform with values that add worth. Perform with uncompromising quality that keeps the worth of investment high as time goes by, keep promises and deliver on time.







Established with focus to provide clients with highly qualified, honest, flexible and competent professionals and non-professionals in different fields of employment. We are a Kuwait based registered company with strong network of local customers as well as reputable international contacts.

We bring rich experience in the manpower recruitment and related services since year 2010. We have good knowledge of the international job market and recruitment rules and maintain strong relationship with reliable manpower partners around the world that are government approved, to cater to specific customer needs & requirements. We understand project management requirements based on which we are able to provide staffing needs.

#### Mission

- Our mission statement is based on five approaches:
- Engage in the business of recruitment programs to serve the needs of our client.
- Practice of high professionalism with dedication and time management skills.
- Commitment to each of our valued customers to deliver the highest standard of business.
- Deliver the best services to the Kuwait market with top quality performance.
- Keeping customer satisfaction as the top most priority.

#### Vision

- Expand our market share in Kuwait through hard-work and dedication.
- Business ventures with international companies and expert professionals in the respective fields of business.
- Establish a sustainable business enterprise by utilizing available resources of capital, goodwill, expertise and opportunities for the long-term benefit of investors.
- Emerge as one of the top-level companies for Recruitment Activities and related projects.



# **Our offering**

- We are able to meet the staffing needs in various business sectors:
- Hospital and Medical Staff
- Hospitality Staff
- Construction Staff
- Marine Staff
- Oil Industry Staff
- Other Sectors

# Services offered

Undertaking complete Recruitment Activities including, but not limited to:

- CV selection based on client's requirements
- Conducting candidate initial interviews
- Employment Contract Preparation
- Arrangements for client visit for final selection of candidates
- Approvals from various governmental organization
- Visa and Travel Document Processing Procedures
- Medical screening formalities
- Candidates' orientation programs
- Making provisions for staff accommodation and food facility
- Preparation of Staff Identification Badges, Attendance Cards, etc.
- Opening of Bank Accounts for the deployed staff, etc. as per client's job order.

# **Completed Projects**

- Nurses & Assistant Nurses for Ministry of Health, Kuwait.
- Nurses for Ministry of Defense, Kuwait.
- Nurses for Kuwait National Guard.



• Skilled and Unskilled labors for Kuwait Oil Sector.

# **Our Clientele**

- New Mowasat Hospital
- Hadi Clinic
- Al Raya Health Care
- Yiaco Health Care
- New Dar Al Shifa Hospital
- Nasser Sports Center

- Dr. Nasser Al Enezi's Clinic
- Al Orf Hospital
- Kuwait Military Hospital
- Kuwait National Guard
- Ministry of Social Affairs
- Ministry of Health... and many more.



SBGTC REAL ESTATE & CONSTRUCTION PROFILE



We create value through quality. We believe in providing our clients with cost effective products, eye for detail installation & sales services.

SBGTC has been taking a leading role in providing construction services with an uncompromised commitment to Quality, Health, Safety, and Environment.

SBGTC has invested in employing a highly qualified management team and staff to meet standards and to cope with the growing market demands for construction. Being proud of our achievements, we will continue to further enhance our commitment and capabilities in the construction industry with integrity and strive for business excellence. We are growing in the field of Civil Engineering and Fitout and had carried out various construction jobs including residential, commercial and infrastructure projects.

We have the capacity to mobilize manpower and equipment for all kinds of civil works with qualified and experienced team of engineers with a stubborn commitment to quality and project schedule to the satisfaction of our esteemed clients.

#### SBGTC HSE POLICY

Our HSE Policy is project oriented. We strive to meet HSE requirements of our clients during project implementation.

We strictly adhere to HSE compliance enforced by Kuwait Government.

# Clients

- Yusuf Ahmad Alghanim & Sons
- Safat Home
- Xcite
- GTRC

- Alghanim Engineering
- Kirby
- Ford Alghanim



SBGTC PARADIGM LOGISTICS SERVICES PROFILE



#### **About Us**

We are a Kuwait based company with excellent experience in logistics services. We provide supply chain solutions to our customers from the source to the final destination. Our logistics services comprise customs clearance, freight forwarding, warehousing, transportation, port services and air cargo handling.

At ParaDigm, we proficiently serve regional and international markets focusing on satisfying customer needs. Be it a complete logistics solutions, supply chain or distribution, by air, sea or road transport – with our extensive range of services we can find a solution for all your logistic requirements.

We hold a leading position as a future oriented, middle-sized forwarder and logistics services provider in our region and area of expertise. We cooperate with successful forwarding partners and leading networks in the Middle East and internationally.

From 40 passengers on an Antonov 24 to 118 passengers on Boeing 737's, we cater for the entire range of charter requirements. We have a strong team of committed employees providing flexible, tailor made offerings that will delight our customers.

ParaDigm has conducted various air and road charters to various Middle East destinations such as Dubai, Iraq, Saudi and even Afghanistan. The types of aircrafts that we have used are:

- Antanov 24 passenger
- Antanov 12 Freighter
- Ilyushin 76 TD Freighter
- Boeing 707 320 Freighters
- Boeing 747 200 Freighters



#### Vision

We select the type of aircraft based on the needs of our clients. Our aviation services assure our customer of timely air cargo. Our scope of services extends from air cargo handling, warehousing, ground handling and ramp handling.

Whenever you need to get to your destination, we can get you there (subject to civil aviation authorities and weather conditions). From Kuwait to anywhere in the Middle East including Iraq and Afghanistan, we can fly you and your cargo to any destination you need to reach. Once you made the call, ParaDigm will take care of the rest ensuring total peace of mind.

We understand our customers fully well. We attach great importance to maintain close, humane and personal relations with our valued customers, who never feel us as traders from different domain. We are not for business alone. Our conviction is that all our trade activities should traverse through our self-imposed principle of business ethics  $\leftrightarrow$  profit  $\leftrightarrow$  service and to cling to it with no deviation.

We always strive to maintain the customers' satisfaction index at its highest possible pinnacle. It is here that our esteemed customers found us.

These are some of the different types of cargo that we have handled:

- Food and Beverages
- Disposables
- Pre-Fabricated Units
- Home and Office Furniture's & related equipment's
- Hardware, Tools, Building Materials, and related
- Communication Equipment's
- Computers and related
- Firefighting equipment's



#### **Our Team**

- Industry professionals who are highly motivated, empowered and customer friendly
- We have a strong regional and international network of high profile agents as reliable partners
- We provide competitive rates

#### **Our Services**

# Air, Sea and Land freight:

We understands that our customers demand safe, secure and swift handling of their cargo at cost effective rates and this is what we offer through our air freight. Our sea freight service offers our customers efficient safe, secure and cost effective solutions. Through our land freight we ensure that the products reach customers doorstep.

# **Clearing and Forwarding:**

ParaDigm offers cost effective and timely clearing and forwarding services both for sea and air shipments. We provide the full range of customs clearing and international freight forwarding services. We have experienced customs clearing personnel to assist with tariff classifications, audits and detailed costings. We assure our customers of accurate, speedy and efficient customs clearance and freight forwarding.

#### **Custom Clearance:**

A well-designed and well-managed customs clearance program reduces cycle times, improves shipment visibility and lowers cost. Local experts of our customs service enable timely and reliable movement of your goods through the customs process. We offer clearance in a consistent, timely and cost effective manner by acting as a direct extension of your business to develop individual service programs that are uniquely tailored to customers' needs.



#### Warehouse and Distribution:

At ParaDigm, we offer our customers modern, spacious and secure warehousing options. Our facilities include storage of cargo in cold rooms as well as in general, transit and bonded warehouses.

# **Third Party Logistics:**

At ParaDigm, we treat every customer as a partner in business. We undertake logistics solutions on our customers behalf. We strive to understand and anticipate the needs of our customers business and provide for them. Our various warehousing options and distribution options ensure that we preempt customer needs and ensure that our customers deliver promptly and efficiently to the desired locations.

# **Completed Projects**

- Nurses & Assistant Nurses for Ministry of Health, Kuwait.
- Nurses for Ministry of Defense, Kuwait.
- Nurses for Kuwait National Guard.
- Skilled and Unskilled labors for Kuwait Oil Sector.

# At Paradigm

- We offer end-to-end logistics solutions to our customers
- Fully integrated international transportation services by Air, Sea and Land
- We have proven expertise in freight forwarding, including turnkey project management services
- We strive to meet and exceed customer expectations through highly professional, empowered, and motivated employees.
- We do our best to be the reliable and cost-effective logistics solutions.



Our strategy is to develop logistics solutions with a clear mission, which will create new value for our customers. It is important to stay connected with the changing trends. Hence, it is a matter of necessity to develop industry-focused expertise, by taking a holistic approach that benefits our customers. To establish a corporate identity is our foremost strategy while providing solutions to our customers at the right place at the right time, at the right price.

Our customers are the heart of our business, and our customers will always remain our priority. We assure you our best to strive to surpass your expectations and gain your satisfaction. We always look forward to a long relationship with our customers.



SBGTC PHARMACEUTICALS PROFILE



SBGTC brings PHARMASERVE NW and FLORA to Kuwait and the Middle East & North Africa (MENA) region. The aim of SBGTC pharmaceutical is to improve quality of life for patients as well as leaders in serving health care industries with the aid of innovative technologies and customer services

#### **AYRTONS**

Ayrton Saunders is a specialty pharmaceutical company based in the UK focused on the development and commercialization of aerosol based treatments and other high value niche products for international markets through collaboration and partnerships.

We provide the Glytrin Gtn Spray (secure yourself against heart attack) & Gtn Tablet (for headaches) which is used for the treatment of acute angina pectoris and prevention of inducible angina. The active ingredient is glyceryl trinitrate. Glyceryl trinitrate is one of a group of medicines called nitrates which relax the muscle walls of the blood vessels and reduce the workload of the heart. You may use GLYTRIN Spray to relieve the pain of an angina attack once it has started, or to prevent.

# **GTN Spray**

- Dosage form (spray) sublingual.
- Closed system (protected form external factors).
- Less intense side effect.
- Peak concentration c-max 3.5 minutes.
- Rapidly absorbed from the buccal cavity as it overcomes the dissolving stage.
- Easily to distinguish among other medication being a canister, which simplify administration at night.
- Shelf life 2-3 years

#### **GTN Tablet**

- Dosage form (spray) sublingual.
- Closed system (protected form external factors).
- Less intense side effect.
- Peak concentration c-max 3.5 minutes.
- Rapidly absorbed from the buccal cavity as it overcomes the dissolving stage.
- Easily to distinguish among other medication being a canister, which simplify administration at night.
- Shelf life 2-3 years



# Pharmaserve North West (NW)

More than three decades of experience in developing and manufacturing respiratory medicines.

Expert contract developer and manufacturer specializing in respiratory products. In addition to this, the company has the expertise and capability to develop and commercialize:

- pMDIs (Pressurized metered-dose inhalers): achieve performance aligned with target product profile.
- DPIs (dry powder inhaler), Creams, Nasal Sprays and Small Volume Liquids. Develop and validate a full range of analytical methods for DPI performance testing.

The company is based on an adaptable approach that ensures an efficient solution which meets the requirements of different project sizes. This has provided Pharmaserve NW to become a trusted and reliable partner to our clients.

Part of OBG Pharmaceuticals having other subsidiaries such as Ayrton Saunders Ltd. (a speciality pharmaceutical company focused in high value niche products); Ransoms Naturals Ltd. (a leading developer and manufacturer of natural products); and, J.M. Loveridge (a trusted name in pharmaceutical product distribution).

SBGTC has partnered with Pharmaserve NW with the aim of brining quality healthcare products and based on the common goal of environment protection. Pharmaserve NW is working on Green Propellants for pMDIs by adopting an environmentally friendly inhaler propellant.

Through experience and great partnership, PSNW have streamlined a 'rapid' approach to safeguarding our existing products and future developments. Our advanced facility investment and upgrade plan, combined with our formulation screening processes, has allowed us to begin to develop the next generation of pMDIs.



#### **FLORA**

Flora was establishes in 1965 is one of the leading names in nutraceutical manufacturing. The company manufacturers high quality whole food supplements, full-spectrum botanical extracts, unrefined seed oils, and health tonics.

#### **FLORA Mission**

To participate in the continuing evolution of the people on earth toward universal harmony, peace and perfection by providing products and services for the purification and upliftment of the body and spirit, and by providing to each person who derives a livelihood with Flora, an opportunity for personal growth and advancement of these goals in life.

Flora firmly believes that quality begins at this initial stage and invests heavily in either purchasing or growing the highest grade of raw materials. This is ensured and maintained through stringent screening and testing procedures, following quality attributes such as:

- The use of vegetarian caps for dry powders and dry herbal extracts
- The use of vegetarian-sourced raw materials
- The presence of therapeutic amounts of active ingredients combined with supportive ingredients
- Prefer the use of value-added fillers
- No or minimal excipients
- The use of traditional alcohol/water extraction media where possible
- The use of organic, non-genetically modified (non-GMO) raw materials

SBGTC and FLORA are based on similar principles of protecting and preserving the environment, based on principles such as:

- The use of the most ecologically friendly packaging for products
- Working with farmers to obtain ecologically sustainable supplies of high quality, botanical raw materials

Eco-friendly production policies and procedures in the business.







Nurturing health and beauty through nature and in partnerships with:

- Yuki No Hada Deluxe (Japanese)
- Flora Baobites (Canadian)

#### Yuki No Hada Deluxe

SBGTC and Yuki No Hada Deluxe brings health and beauty products. This exclusive beauty drink consists of natural ingredients and hydrolyzed golden swallow's nest extract.

& health drink of the highest grade. Golden swallow's nest contains extremely high volume of sialic acid among any natural products.

Thanks to the power of enzymatic decomposition technology, it becomes nano sized particles of hydrolyzed golden swallow's nest extract to raise absorbability. Active ingredients are sialic acid, EGF, FGF, MSF, glucosamine and other moisture-retaining proteins that help renew your entire body cells, skin, hair, nail and all organs. Very tasty lychee flavor. Supporting your optimal health & beauty from inside out.

# Flora Baobites

SBGTC brings Baobites to Kuwait and the MENA region.

Superfruit Snack which is deliciously addictive and created with health concern. The product is gluten-free, vegan, non-genetically modified (non-GMO), sustainable, and with nutrient dense.



Baobites Superfruit Snacks provide a delicious way to enjoy the nutritious benefits of baobab.

Baobab is a wild-harvested superfruit naturally bursting with fiber, electrolytes, and antioxidants!

These flavor-packed fruit bites are made with 100% pure, organic baobab fruit powder and fruit concentrates.

Rich in vitamin C, vegan, and gluten-free, with no fat or preservatives, they're a nutritious snack everyone can enjoy. Available in three delicious flavors: Peach-Mango, Blood Orange, and Pomegranate.

# **Sustainable and Ethincally Harvested**

Flora Baobites is also based on SBGTC environment friendly values.

The benefits of Baobites Superfruit Snacks go far beyond that of its nutritional profile. Harvesting of the baobab fruit helps empower women and nurture local communities in Southern Africa by providing a sustainable income for women that can literally make the difference between a family going hungry or not. At the same time, eating Baobites makes a positive impact toward the protection of the ancient baobab tree...a valuable environmental resource for these communities.



SBGTC NANO TECHNOLOGY PROFILE



SBGTC is proud to introduce the latest technological innovations with one of our prime concerns of environmental friendliness. Kuwait 2035 vision and the road ahead is based on improving the environment. We bring nanotechnology with the goal of contributing to individuals, business, and the preserving the environment.

We have nanotechnology that coats glasses, wood, leather, metal, and nearly every kind of surface. The benefits that clients receive is reduced maintenance cost (thus reducing overall recurring costs), and the ability to maintain the materials looking fresh and new. The surfaces repel germs and therefore provides healthier indoor environment. Areas and surfaces that are subject to external environment (for example, building exteriors) can be maintained with lesser cleaning frequency. The nanotechnology can handle weather changes (dust, rain, etc.) and provide a cleaner looking exterior.

# **Coating for Glass**

Product is a durable, easy to clean, Nano hydrophobic treatment after curing, it provides a long-lasting durable layer of protection. Repel - water, anti - dust and self-cleaning with rainwater. Glass coating can also maintain the needed light exposure thus providing a comfortable living / working environment.

# **Coating for Cloth & Leather**

Product is a superhydrophobic, water repelling treatment designed to keep cloth dry longer. This water-based and solvent - free product does not impact the look, breathability, and color of Cloth.

# **Coating for Boots**

Product is a long-lasting Nano protective coating for boats that features a high gloss finish, highest hardness, and Strong hydrophobic effect. This crystal-clear formula offers strong



resist corrosion in seawater. Highest gloss like diamond, increase gloss of boat. Highest hardness, Strong Scratch & Abrasion resistance. Corrosion & Oxidation resistance. UV Resistance & Sea water Resistance. Chemical Resistance & Weather Resistance.









Arabsabio is one of the successful ventures of Nahou Al Dao Establishment. Arabsabio is a bioremediation and cleaning compound which are produced by naturally occurring microorganisms, which are extremely efficient in improving dissolved oxygen, digest waste and keeps the water fresh for a longer period



Arabsabio is a microbial consortium containing billions of naturally occurring beneficial microbes that are extremely efficient in digesting both organic waste (food waste, dead plant & animal waste, manures) and hydrocarbons (oil, grease and certain herbicides and pesticides) by secreting enzymes. This eco-friendly product is extremely efficient in removing dirt, stains, kills harmful germs, controls odor, open drainage systems and prevent further blockage by reducing contamination build-up, thereby keeping the surroundings, and applied surface area clean and hygienic.

# Features and Benefits:

- 100% bioproduct
- Can be handled safely
- Safe for human beings, animals, birds, fish and vegetation
- Naturally occurring, non-genetically modified microorganisms.
- Quickly digest oil waste and convert them to an easily disposed state
- Free from chemicals.



SBGTC KAZOU ARCHITECTURE PROFILE



SBGTC and KAZOU is formed in 2011 with the objective of logical progression for advancement and stands strongly on environment friendly measures. The company is based on new norm, new ideas and breakouts to beat the competition in Architecture, Design & Built-in construction industries.

We offer specialty interior architectural products with installation services from world leading manufacturers for large scale governmental, private sectors projects, office towers as well as banking, retail, sports, and hospitality sector.

As part of our environmental care, we test our tools, equipment's, and vehicles regularly to ensure that it stays low on electrical consumption with low emissions. We use just-in-time (JIT) delivery methods to reduce transportation and vehicle emissions. In addition to this, the heavy equipment's that we use for moving and lifting products are also low on emissions and used based on effective project planning & scheduling. We also minimize on the use of plastic and our products are wrapped with reusable products. This reduces wastage. Wooden pallets are used several times and returned for recycling.

# Mission

To provide the best in indoor architecture standards and decorative construction for home and professional environments.

# **Our Relationship**

We work closely with school boards, golf courses, municipal governments, operators of sports facilities and other clients in the international athletic equipment market. We provide them with:



- extensive product knowledge high-quality, Canadian-made equipment customer service that is based on always acting with integrity, always keeping a positive attitude and always doing what we say we'll do.
- This proven formula of knowledge, value and service keeps our clients coming back, and has made us the most successful and trusted Canadian company in our industry.

Our products are of high quality and last longer therefore giving you peace of mind for several years. We also provide after-sales services to ensure that our products are maintained and working to its best and with provisions for changes and upgrades as per customer requirements.

#### **Our Products**

- Demountable partition
- Operable walls
- Folding walls
- Concertina vinyl partitions
- Frameless glass walls
- Gym dividers (Sport Systems Canada)
- Wall padding
- Toilet cubicles

- Benches
- Telescopic Bleachers & Outside

  Bleachers
- Acoustic Fabric & Wood wall panels
- General Furniture / Medical
   Equipment Products (Medicana
   Turkey)
- 3D wall panel design & 3D wall papers
- Rubber flooring.

# **Our Clientele**

Our clientele includes several family businesses in the small and medium enterprise range and large businesses. We therefore aim to build long-term relationship with our clients that extends to different generations.

- Kuwait Oil Company (KOC) IT department and Auditorium
- American University Music Room



- Sky Cinema
- American University of Kuwait (AUK) Studio & Dubbing room)
- American University of Kuwait (AUK) Gym & Basketball Courts
- Equate Headquarters Building
- Hawalli Educational Interior Works
- Mubarak Al Khabeer Interior Acoustic
- Kuwait Institute for Judicial & Legal Studio
- Ooredoo Telecommunication
- East Ahmadi Neighborhood Center
- PAAET Training & Vocational Institute for Girls in Jahra
- PAAET College of Health & Science for Girls
- PAAET Labs & Workshops for College of Technology Girls Building
- Wasabi Japanese Restaurant
- Chevrolet Car Showroom in Sharq
- Sheikh Mubarak Al Kabir Hospital
- Al Moussa New Headquarters
- White Stores Co. Kutmec New Showroom
- Mubarak Al Kabir Educational Building (MPW)
- Hawalli Educational Building (MPW)
- Water Distribution Complex II Mina Abdullah (MEW)
- Kuwait Institute for Judicial and Legal Studies
- Al Homaizi Group Offices
- Safir Hotel Oquilah
- Water Distribution Complex II Mina Al Zour (MEW)
- Deposit of Archive of Judicial files for court
- The Government Center for Testing & Quality Control
- Al Sheef Hospital Salmiya